

PRODUCT REFERENCE GUIDE

- This book is provided to introduce your funeral home or cemetery to Trigard burial vaults.
- For tools to talk to the families you serve, contact your Trigard dealer.



WHY A TRIGARD LINED BURIAL VAULT?

MORE LAYERS + ARCH COVER DESIGN = MORE PROTECTION

The daily use of heavy cemetery equipment combined with the pure gravity of the earth exerts a force that far exceeds what an unprotected casket, concrete box or other single-layer burial container can handle.

No Outer Container

Concrete Grave Liner

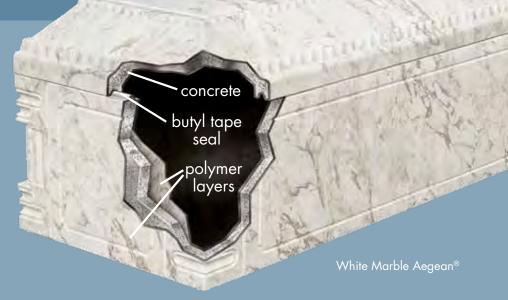
Lined, Sealed Concrete Burial Vault

A backhoe can weigh up to 14,000 pounds. An impact load is produced by the dropping of a backhoe bucket and exerts an even stronger force throughout the soil.

This image is also available as a 20" x 28" poster. Contact your Trigard representative to order.

LAYERS CROSS SECTION

The layers of a Trigard lined, sealed burial vault combine to protect your family's loved one and the investment in their casket.



FEATURE COMPARISON CHART

FEATURE COMPARISON CHART	45 Me	Lind Per	Le in in the international int
Reinforced vault	•	• •	• •
Tongue and groove design sealed with butyl tape	•	• •	• •
Arched cover design	•	• •	• •
Vacuum formed polymer liner	•	• •	• •
Personalized nameplate	•	• •	• •
With Honors option	•	• •	• •
Appliqué option*		• •	• •
Decorative exterior		• •	• •
Heavy polymer exterior liner		•	٠
Decorative corner columns and moldings		•	٠
Metal wrap on cover			• •
Metal interior wrap			• •
	TIER 1	TIER 2	TIER 3

*An Appliqué can be placed on the top or side of an Aegean or Elite burial vault.

The Trilogy simulated stone and Reflection burial vaults can accommodate top Appliqués.



ULTIMATE Protection

ELITE®

Interior & Cover Metal Liner + Outer Layer of Polymer + Concrete + Polymer Liner = 4 Layers of Protection



Black Marble with Stainless Steel

Rose Granite with Copper

Gray Granite with Stainless Steel

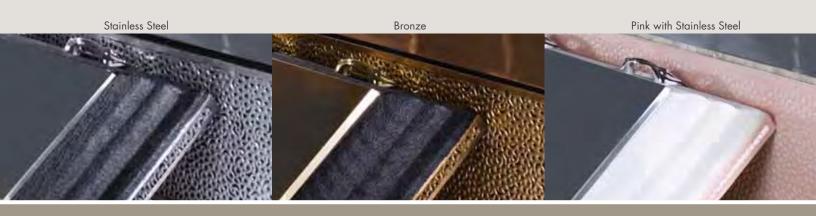


All polymer/metal combinations available.

REFLECTION®

Interior & Cover Metal Liner + Concrete + Polymer Liner = **3 Layers of Protection**







ENHANCED Protection

AEGEAN® HEALING TREE®

Outer Layer of Polymer + Concrete + Polymer Liner = **3 Layers of Protection**



Above you rests a Healing Tree, with branches to the sky. Its roots planted deeply connecting you and I. Its shape, its trunk, its stature, represent your life. The trials and tribulations, the joys, the tears, the strife. From the Healing Tree I shall take a ring shaped like a dove A ring to hold precious memories of your unforgotten love.

A CELEBRATION OF LIFE CEREMONY AND BURIAL VAULT

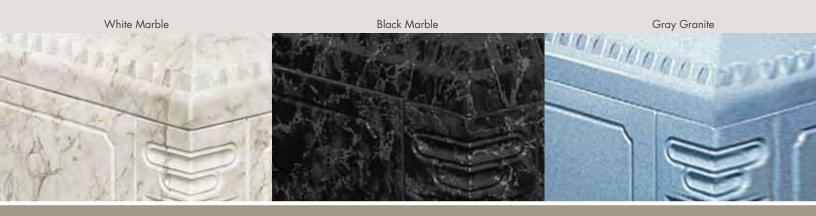


The family can say their goodbyes as they take a Memory Ring® as a keepsake.

AEGEAN®

Outer Layer of Polymer + Concrete + Polymer Liner = **3 Layers of Protection**







ENHANCED Protection

TRILOGY®

Concrete + Polymer Liner = 2 Layers of Protection





*Also available with flat top.

BASIC Protection

$\mathsf{ESTATE}^{^{\scriptscriptstyle{\mathsf{TM}}}}$

Concrete + Polymer Liner = 2 Layers of Protection







Tier 1





Trigard's Serenity® casket vaults provide families with one last opportunity to lavish their little one with all of the love, care, security and honor possible.



Infant 24" and Preemie 18"

Our infant and preemie casket vaults feature hand crafted interiors and a sunburst cover design. They are available in all four finishes.



Toddler 31"

Our toddler casket vault has a sunburst cover design and matching base. It includes a full couch cover and is available in all four finishes.



Youth 54"

Our youth casket vault includes a full couch cover, matching base and optional gold trim. It is only available with a white marble finish.



SERENITY **REMEMBRANCE BEAR**

The Serenity Remembrance Bear ceremony is an interactive graveside ceremony. After the special Serenity Remembrance Bear poem is read, friends and family take a Bear

OPTIONS

WITH HONORS



All of our vaults are available with honors. No matter the level of protection the family chooses, we have options to help pay tribute to their loved one's service.





OPTIONS

APPLIQUÉ

Choose a background image or two to blend together. Choose an emblem to stand alone or add to any Applique for more personalization and let our graphic designers turn your family photos into a beautiful tribute for your loved one.



An Appliqué can be placed on the top or side of an Aegean or Elite burial vault. The Trilogy Simulated Stone and Reflection burial vaults can accommodate top Appliqués.

CUSTOM APPLIQUÉS



and the second

Share a loved one's story with photographs. Trust our graphic designers to transform the family's cherished photos into a custom Appliqué.

and a state of the state of the

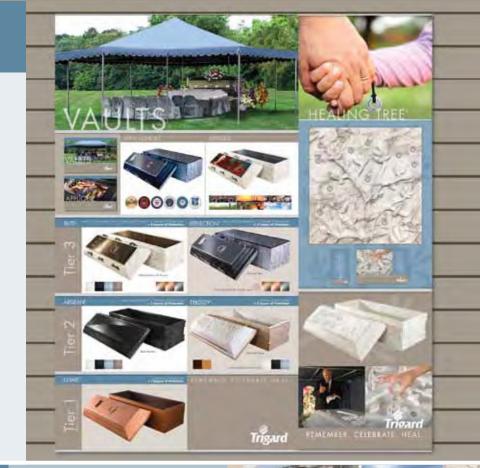


N N N N

SHOWROOM TOOLS

SALES TOOLS

- Vault180, UrnVault180 and Healing Tree[®] wall displays
- Full color OBC price lists
- Family-focused product literature and posters
- Images for your website
- Foam-filled full-size vaults for your showroom
- Miniature samples
- Marketing and sales teams to customize materials and train your staff



EDUCATION

- Learn the formula to strong sales and make a positive impact on your business that could last for years
- Class materials, software, housing and meals provided
- Experience all of the facets of Trigard, from manufacturing to the cemetery
- Ready to enroll? Submit applications online or contact your Trigard dealer







Visit www.trigard.com/ university to learn more.

Contact your Trigard dealer to order tools for your showroom or to enroll in Trigard University.



THE TRIGARD FAMILY

Family-owned, customer focused

The Darby family, Charles and Florence Darby along with their two sons, James and David, moved to Danville, Illinois, in 1960 after purchasing Sunset Memorial Park. Trigard/Greenwood Inc. was founded in the late 1960s in an effort to increase the size of the existing business, which consisted of two cemeteries and a burial vault company.

When it came to memorialization, Trigard's founder James "Big Jim" Darby, always believed "there has to be more..." A born entrepreneur, an idea sparked when Big Jim heard about thermoforming of polymers.

The new polymer liners were a tad shorter than the old fiberglass ones which made them sturdy enough for safe transportation. Through research and study, the Darby brothers introduced the arched cover design as well as added dimension which vastly improved the overall product. The company trade name was born, Trigard, for the three layers of protection a Trigard burial vault provides.

It wasn't long before Big Jim introduced another unique product to the burial vault industry. Trigard's Aegean® burial vault is still in a class of its own. It offers three layers of protection, an elegant look of refined marble and is still affordable. Custom Appliqués add personalization to the burial vault, another innovation introduced by Trigard to the industry.

The Darby family not only manufactures Trigard burial vaults, but also uses them as funeral home owners. Sunset Funeral Home opened in December 1984 as one of the first funeral home/ cemetery combinations in the state of Illinois. At the time, the combination operation was illegal in most states. Big Jim helped change the legislation that allowed the partnership of services to become a reality. The Darby family and Trigard have since expanded the company to include ownership and operation of seven funeral homes in Illinois, Indiana and Arizona.

Big Jim's vision continues on through three of his children, current owners Donna Darby-Walthall, Chief Financial Officer; Linda Darby, Chief Executive Officer; and Rich Darby, Chief Operating Officer. His other two children, Karen Darby-Ritz and Scott Darby, have also joined the business along with several of his grandchildren, furthering his dream of a lasting legacy.



James "Big Jim" Darby, Founder/Owner



Sunset Memorial Park, early 1930s



"Big Jim" pulling his patented Econofill dump trailer



"Big Jim" surrounded by family

Contact your proud Trigard dealer for more information or to order.



Copyright © 2017 Greenwood Inc.



PRODUCT REFERENCE GUIDE

- This book is provided to introduce your funeral home or cemetery to Trigard cremation products.
- For tools to talk to the families you serve, contact your Trigard dealer.



WHY A TRIGARD LINED URN VAULT?

PEACE OF MIND

Trigard lined urn vaults are designed to hold the weight of the earth, and more importantly, to protect your loved one after burial.

No Outer Container

Concrete Grave Liner

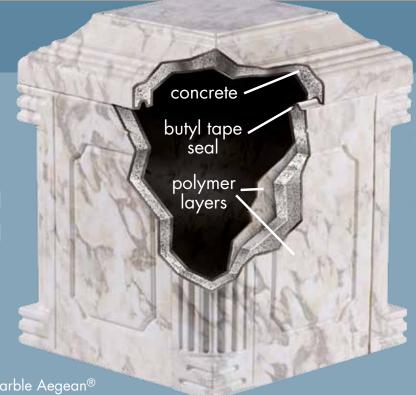
Lined, Sealed Concrete Urn Vault

The daily use of heavy cemetery equipment and the gravity of the earth exert a force that far exceeds what an unprotected urn can handle.

This image is also available as a 20" x 28" poster. Contact your Trigard representative to order.

LAYERS CROSS SECTION

The layers of a Trigard lined, sealed urn vault combine for strength and protection.



FEATURE COMPARISON CHART

Immediate and secure seal••		4	~~~	P	&°.	\otimes	
With Honors option••• </td <td>Immediate and secure seal</td> <td>•</td> <td>•</td> <td>•</td> <td>•</td> <td>•</td> <td></td>	Immediate and secure seal	•	•	•	•	•	
Reinforced urn vault • </td <td>Decorative exterior</td> <td>•</td> <td>•</td> <td>•</td> <td>•</td> <td>•</td> <td></td>	Decorative exterior	•	•	•	•	•	
Vacuum formed polymer liner•••Appliqué option*•••••Heavy polymer exterior liner•••••Decorative corner columns and moldings•••••Metal wrap on cover••••••Metal interior wrap•••••••	With Honors option	•	•	•	•	•	
Appliqué option*••• <td>Reinforced urn vault</td> <td></td> <td>•</td> <td>•</td> <td>•</td> <td>•</td> <td></td>	Reinforced urn vault		•	•	•	•	
Heavy polymer exterior liner ● ● Decorative corner columns and moldings ● ● Metal wrap on cover ● ● Metal interior wrap ● ●	Vacuum formed polymer liner		•	•	•	•	
Decorative corner columns and moldings ● ● Metal wrap on cover ● ● ● Metal interior wrap ● ● ●	Appliqué option*		•	•	•	•	
Metal wrap on cover Image: Constraint of the second seco	Heavy polymer exterior liner			•		•	
Metal interior wrap	Decorative corner columns and moldings			•		•	
	Metal wrap on cover				•	•	
TIER 1 TIER 2 TIER 3	Metal interior wrap				•	•	
		TIER 1	TIEF	R 2	TIE	R 3	

*An Appliqué can be placed on the top or sides of an Aegean or Elite urn vault.

A Trilogy Simulated Stone or Reflection urn vault can accommodate a top Appliqué.



ULTIMATE PROTECTION

ELITE®

Interior & Cover Metal Liner + Outer Layer of Polymer + Concrete + Polymer Liner = 4 Layers of Protection



Rose Granite with Stainless Steel

White Marble with Copper

Rose Granite with Bronze



Exterior: 15" x 15" x 18" Interior: 12" x 12" top tapering to 11" x 11" Cavity: 14" top to bottom when closed

All polymer/metal combinations available.

REFLECTION®

Interior & Cover Metal Liner + Concrete + Polymer Liner = **3 Layers of Protection**





Exterior: 15" x 15" x 18" Interior: 12" x 12" top tapering to 11" x 11" Cavity: 14" top to bottom when closed



ENHANCED PROTECTION

AEGEAN® HEALING TREE®

Outer Layer of Polymer + Concrete + Polymer Liner = **3 Layers of Protection**



A CELEBRATION OF LIFE CEREMONY AND URN VAULT



Exterior: 15" x 15" x 18" Interior: 12" x 12" top tapering to 11" x 11" Cavity: 14" top to bottom when closed

The family can say their goodbyes as they take a Memory Ring as a keepsake. The textured Healing Tree cover plate can be interred or detached and sent home with the family. It is also available for the Elite[®] urn vault.

AEGEAN®

Outer Layer of Polymer + Concrete + Polymer Liner = **3 Layers of Protection**



White Marble



Rose Granite

Exterior: 15" x 15" x 18" Interior: 12" x 12" top tapering to 11" x 11" Cavity: 14" top to bottom when closed

The Aegean® Ultra urn vault has the same design as our Aegean urn vaults, but uses a lightweight concrete for added portability.



ENHANCED PROTECTION

TRILOGY®

Concrete + Polymer Liner = 2 Layers of Protection



Simulated Stone



Brown

Exterior: 15" x 15" x 18" Interior: 12" x 12" top tapering to 11" x 11" Cavity: 14" top to bottom when closed

BASIC PROTECTION

MILLENNIUM®

Polymer Liner = 1 Layer of Protection





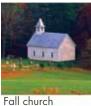
Exterior: 14.5" x 17.5" x 13.5" **Interior:** 10" x 13" x 10.25



*Bronze urn not included

OPTIONS

Appliqué







Mums

Golf



Cabin



Rose of Sharon



Lotus flower



NEW! Fishing



Sky at dusk

Daylight sky

Rainbow*

Rosebud tree





Waterfall



Mountains



Sky*



Yellow tulips



Magnolia tree

Crosses



Barn



Red roses



Mountain sunset*



Mallard



Faces and places define the boundaries of a lifetime of memories. Trigard Appliqué images have been carefully selected to serve as backdrops to your families' cherished photos.

An Appliqué can be placed on the top or sides of an Aegean or Elite urn vault. A Trilogy Simulated Stone or Reflection urn vault can accommodate a top Appliqué. Most Appliqués, even with personalization, are available in 24 hours. Call your Trigard







Father's Love



Mother's Love

Custom Appliqué



Share a loved one's story with photographs. Trust our graphic designers to transform the family's cherished photos into a custom Appliqué. Our urn vault Appliqués can be placed on the lid, on a side beveled panel or stretched all the way around the urn vault as shown below.



Trigard Appliqués can be wrapped around all four sides of the urn vault.



OPTIONS



With Honors

All of our urn vaults are available with honors. No matter the level of protection the family chooses, we have options to help pay tribute to their loved one's service.



Reflection® Honors Series with Navy Emblem

Elite® White Marble with Flag Appliqué Black Marble Millennium® with Air Force Emblem Trilogy[®] Simulated Stone with Crossed Flags & Navy Emblem



FIND YOUR NICHE

Niche[™] Tower

Strong, secure and beautifully finished in granite panels, Trigard's Niche Towers provide a flexible solution for cremation memorialization.

Within the footprint of one traditional grave, you can give dozens of families a beautiful place to share memories.

Our scalable, multistage system is easily shipped and assembled, whether you require only one unit or are designing an entire memorial garden.



Custom Niche Wall



A custom Trigard Niche Wall can transform overlooked nooks into usable space. A Niche Wall can wrap around corners, fit into alcoves and flank doorways. Customdesigned for your unique facility, a Niche Wall will add value to your property and give families a cherished place for cremated remains.

Trigard Niche products are affordable solutions for funeral and cemetery professionals looking to provide elegant memorialization for families choosing cremation. Send us a picture of your space and our team of graphic artists will help you imagine the possibilities with a virtual mock-up.

Call your Trigard representative to get started.



SHOWROOM TOOLS

Sales Tools

- Selection room displays including Urn Vault180 wall displays and Healing Tree[®] wall displays
- Full color price lists
- Family-focused product literature and posters
- Images for your website
- Marketing and sales teams to customize materials and train your staff

Having trouble visualizing marketing materials in your space? Let our team provide you with a custom selection room mock up.

Education

- Learn the formula to strong sales and make a positive impact on your business that could last for years
- Class materials, software, housing and meals provided
- Experience all of the facets of Trigard, from manufacturing to the cemetery
- Ready to enroll? Submit applications online or contact your Trigard dealer









Visit www.trigard.com/ university to learn more.

Contact your Trigard dealer to order tools for your showroom or to enroll in Trigard University.



The Trigard Family

Family-owned, customer focused

The Darby family, Charles and Florence Darby along with their two sons, James and David, moved to Danville, Illinois, in 1960 after purchasing Sunset Memorial Park. Trigard/Greenwood Inc. was founded in the late 1960s in an effort to increase the size of the existing business, which consisted of two cemeteries and a burial vault company.

When it came to memorialization, Trigard's founder James "Big Jim" Darby, always believed "there has to be more..." A born entrepreneur, an idea sparked when Big Jim heard about thermoforming of polymers.

The new polymer liners were a tad shorter than the old fiberglass ones which made them sturdy enough for safe transportation. Through research and study, the Darby brothers introduced the arched cover design as well as added dimension which vastly improved the overall product. The company trade name was born, Trigard, for the three layers of protection a Trigard burial vault provides.

It wasn't long before Big Jim introduced another unique product to the burial vault industry. Trigard's Aegean® burial vault is still in a class of its own. It offers three layers of protection, an elegant look of refined marble and is still affordable. Custom Appliqués add personalization to the burial vault, another innovation introduced by Trigard to the industry.

The Darby family not only manufactures Trigard burial vaults, but also uses them as funeral home owners. Sunset Funeral Home opened in December 1984 as one of the first funeral home/cemetery combinations in the state of Illinois. At the time, the combination operation was illegal in most states. Big Jim helped change the legislation that allowed the partnership of services to become a reality. The Darby family and Trigard have since expanded the company to include ownership and operation of seven funeral homes in Illinois, Indiana and Arizona.

Big Jim is the Walt Disney of Trigard. His vision continues on through three of his five children, current owners Donna Darby-Walthall, Chief Financial Officer; Linda Darby, Chief Executive Officer; and Richard Darby, Chief Operating Officer. Our continual goal is to serve families with the highest level of care possible.



James "Big Jim" Darby, Founder/Owner





"Big Jim" pulling his patented Econofill dump trailer



"Big Jim" surrounded by family at Sunset Memorial Park

Contact your proud Trigard dealer for more information or to order.



Copyright © 2013-18 Greenwood Inc.